



Audensiel strengthens its Cybersecurity division with the acquisition of Vona, a leading consulting firm in this sector in France

Paris, June 19, 2025

Audensiel, a leading international player in digital transformation, technology, and innovation consulting — enjoying historical annual growth of nearly 30% — announces the acquisition of **Vona**, an independent consulting firm recognized in France for its expertise in **cybersecurity** and **digital strategy**, with revenues close to €10 million and a team of 90 consultants.

A strategic acquisition to accelerate the development of Audensiel's cybersecurity offering for clients in key sectors

This acquisition marks a significant step forward in strengthening Audensiel's Cybersecurity capabilities. The combined offering reaches a critical scale and will benefit clients in sectors such as Finance, Defense, Luxury, Insurance, Media, Energy, and Healthcare. Audensiel is now ideally positioned to support organizations with a comprehensive offering in cyber governance, strategic oversight, and digital transformation — all aimed at ensuring a trusted, high-performing, and responsible digital future.

The deep expertise of Khiplus, Audensiel's subsidiary specializing in cybersecurity for the Defense and Information Systems sectors, combined with Vona's recognized know-how in Cyber Governance for strategic clients (OES, government institutions), reinforces Audensiel's position as a leading player in this field, with a combined task force of 150 experts.

Audensiel now offers a full-spectrum cybersecurity portfolio, covering legal and regulatory compliance (NIS 2, REC, DORA, AI Act, GDPR, etc.), risk mapping and management, cyber resilience of organizations.

The Group's services include cyber governance and strategy, information classification and protection, risk analysis and security integration into projects, implementation of ISMS and related documentation (policies, guidelines...), IT systems accreditation, and studies related to Defensive and Offensive Cyber Operations (LID, LIO).

The combined capabilities of Vona and Khiplus also enable the promotion and implementation of best practices in information systems security across multiple dimensions :

- Technical (e.g., hardening and endpoint protection)
- Organizational (e.g., governance and steering committees)
- Process-related (e.g., incident management)
- Legal and regulatory (e.g., NIS 2/REC/DORA, AI Act, ANSSI recommendations, IGI1300, II901...)
- Contractual (e.g., third-party security clauses)

A shared ambition for growth and impact

Vona will retain its brand and operational independence, while benefiting from the resources, structure, and synergies of the Audensiel Group, now present in 7 countries. This acquisition sends a strong message: combining complementary areas of expertise to deliver long-term performance for client organizations.



With this strategic transaction, Audensiel now counts 2,300 employees and generates over €200 million in revenue. The group continues to pursue a strategy of targeted investments to accelerate its growth in France and internationally, supported by the dedication of its teams and the backing of its key financial partners, Sagard and Capza.

Nicolas Pacault, President of Audensiel : *« Vona shares Audensiel's culture of purpose-driven consulting, focused on delivering impact and maintaining close relationships with clients. The business expertise of Vona's teams enables us to address our clients' strategic cyber governance challenges even more effectively. »*

« Joining the Audensiel Group is a strategic milestone for Vona, opening up new growth opportunities while staying true to our economic and human-centered vision. Personally, I'm particularly enthusiastic and confident in the success of this exciting venture. »

Jean-Marie Guiraud, Managing Partner at Vona

*This partnership will offer our team members new career opportunities and the chance to work on high-impact international projects. The Audensiel Group will enable us to reinforce our position as a **cyber governance consulting leader in France**, while preserving our identity and enhancing our value proposition — especially in support of a secure, high-performing, and responsible digital transformation, powered by data and AI. »*

Benjamin Allouche, Managing Partner at Vona

About Audensiel :

A key player in digital transformation, business consulting, and technology consulting, Audensiel has 2,300 employees across France, Belgium, Luxembourg, Italy, Spain, Mexico, and Canada. The group supports clients from all sectors internationally in the following areas: Digital Factory, Consulting, Data/AI, Cybersecurity, and Cloud/DevOps. With a strong culture of innovation and an agile organization, Audensiel stands out through its differentiated positioning at the intersection of technology and digital consulting. To support its international growth, Audensiel has been backed since 2022 by the investment fund Sagard, alongside Capza. As a purpose-driven company, Audensiel has adopted a corporate mission : "Facilitating access to digital tools and professions to help build a fairer and more inclusive society."

Learn more : <http://audensiel.com/>

About Vona :

Vona is an independent consulting firm, founded in 2010 and based in Paris and Montreal, specializing in cyber governance, digital strategy, and organizational transformation. Vona advises both private companies and public sector organizations to help secure, manage, and maximize the value of their transformation through a holistic approach. Vona's value proposition is to support its clients in developing and implementing their cybersecurity strategy and governance, defining their IT roadmap and driving their transition to a trusted, high-performing, and responsible digital environment. With a team of seventy ISO 27001 and 27005-certified consultants, Vona serves clients in the public sector, finance, energy, transportation, and industry.

Learn more : <https://www.vona.eu/>



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Financial : Nexia S&A (Olivier Juramie, Jules Allaire, Ophélie Locket)

Legal : Archers (Marc Baffreau, Thomas Juillard, Pierre-Emmanuel Simon, Camille Bancione)

Advisors to the sellers / Vona

M&A : Cambon Partners (Michael Azencot, Florian Grison, Alain Boulet-Gercourt)

Legal : Yatax (Julien Darras), Backbone Avocats (Olivier Bélin, Partner), LWM (Grégoire Loustalet, Partner)

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